



MENACE TECHDOST SERVICES PRIVATE LIMITED

CIN: U74999UP2017PTC099043

GST: 09AALCM4730B1ZM

Tel: 0121 - 4326633

Mob: (+91) 7500-99-6633

Email: info@techdost.com

Web: www.techdost.com

Job Description - Sales and Marketing Executive

Job Summary

- **Job Types:** Full-time
- **Location:** Meerut (UP)
- **Role:** Sales & Marketing Executive/Officer
- **Joining Date:** immediate
- **Required Documents:** Pay Slip, Experience & Relieving Letter, and ID proof.

Responsibilities and Duties

- Ability to explain the technical concept in simple term
- Making cold calls and follow-ups to achieve sales target
- Generation and conversion of leads for our variety of product & services
- Negotiating contracts and packages
- Handling phone/email queries and replies to customers/clients on the phone/emails
- Regularly touch both prospective and current clients to build relationships and sell services offered by TechDost and ensure customer satisfaction
- Candidate should have experience in reaching out to B2B prospects
- Take full responsibility for dealing with relevant customer complaints, queries, and requests for the information from the start to the end of the process
- Build the brand name of TechDost in the respective market, by suggesting and implementing suitable measures required

Qualification and Experience

- Minimum Graduate or MBA will be preferable
- Minimum 6-months experienced

MENACE TECHDOST SERVICES PRIVATE LIMITED

Corporate Address: 86, Kapoor Complex, Opp. Tyagi Market, Garh Road, Meerut, Uttar Pradesh (IN) - 250004

Functional area:

- Sales, Business Development, Field Marketing

Skills

- Team-player and quick learner
- Excellent communication skills, verbal and written
- Must know about the services of an IT company

Salary and Benefits:

- No barrier for right candidate
- Attractive Incentives & travel allowance

How To Apply

- Go to our website: <https://www.techdost.com>
- Find the career page
- Read JDs carefully and submit your resume
- Fill all the required details
- Submit your job application form!

Remember

- Resume must be updated with all the skills and responsibilities.
- If you are unable to submit your job application online, you can drop an email at hr@techdost.com along with all your details.

About Company

TechDost is a specialized Software Development Company in Meerut since 2017. At TechDost, we offer dynamic & customized solutions to help businesses with a team of expert developers, designers, and internet marketers.

- **Head Office:** Meerut (UP)
- **Email:** info@techdost.com
- **Web:** <https://www.techdost.com>

MENACE TECHDOST SERVICES PRIVATE LIMITED

Corporate Address: 86, Kapoor Complex, Opp. Tyagi Market, Garh Road, Meerut, Uttar Pradesh (IN) - 250004